


## UNAUDITED FINANCIAL RESULTS

(Rs. Lacs)

| Particulars   | Quarter Ended             |                           |                           | Nine Months Ended         |                           | Year Ended              |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------|
|   | 31.12.2013<br>(Unaudited) | 30.09.2013<br>(Unaudited) | 31.12.2012<br>(Unaudited) | 31.12.2013<br>(Unaudited) | 31.12.2012<br>(Unaudited) | 31.03.2013<br>(Audited) |
| <b>PART I</b>   |                           |                           |                           |                           |                           |                         |
| <b>1 Income from operations</b>   |                           |                           |                           |                           |                           |                         |
| a) Net Sales/income from operations<br>(Net of excise duty)   | 1,423.51                  | 2,086.76                  | 1,434.82                  | 5,179.87                  | 4,519.09                  | 6,149.15                |
| b) Other Operating Income   | 1.01                      | 0.91                      | 0.99                      | 4.27                      | 3.17                      | 5.66                    |
| <b>Total Income from operations (net)</b>   | <b>1,424.52</b>           | <b>2,087.67</b>           | <b>1,435.81</b>           | <b>5,184.14</b>           | <b>4,522.26</b>           | <b>6,154.81</b>         |
| <b>2 Expenses</b>   |                           |                           |                           |                           |                           |                         |
| a) Cost of materials consumed   | 417.87                    | 506.06                    | 398.67                    | 1,464.17                  | 1,326.60                  | 1790.09                 |
| b) Purchases of stock-in-trade  | 571.82                    | 663.58                    | 556.61                    | 1,700.14                  | 1,394.57                  | 1992.13                 |
| c) Changes in inventories of finished goods, work-in-progress and stock-in-trade                        | (32.76)                   | 149.55                    | (103.12)                  | 125.88                    | 28.62                     | (64.31)                 |
| d) Employee benefit expense   | 162.34                    | 182.96                    | 165.68                    | 546.04                    | 498.17                    | 699.54                  |
| e) Depreciation/Amortisation Expense  | 24.26                     | 24.34                     | 24.42                     | 72.99                     | 73.33                     | 101.11                  |
| f) Other expenses   | 314.81                    | 425.66                    | 318.23                    | 1,109.37                  | 971.09                    | 1352.75                 |
| <b>Total Expenses</b>   | <b>1,458.34</b>           | <b>1,951.15</b>           | <b>1,360.49</b>           | <b>5,018.59</b>           | <b>4,292.38</b>           | <b>5,871.31</b>         |
| <b>3 Profit/(Loss) from operations before Other Income, Finance Costs &amp; exceptional items (1-2)</b> | <b>(33.82)</b>            | <b>136.52</b>             | <b>75.32</b>              | <b>165.55</b>             | <b>229.88</b>             | <b>283.50</b>           |
| 4 Other Income  | 14.98                     | 11.77                     | 13.60                     | 36.13                     | 54.21                     | 159.36                  |
| <b>5 Profit/(Loss) from ordinary activities before Finance Cost &amp; exceptional items (3+4)</b>       | <b>(18.84)</b>            | <b>148.29</b>             | <b>88.92</b>              | <b>201.68</b>             | <b>284.09</b>             | <b>442.86</b>           |
| 6 Finance costs   | 6.77                      | 13.84                     | 22.74                     | 34.49                     | 80.22                     | 94.03                   |
| <b>7 Profit/(Loss) from ordinary activities after finance cost but before exceptional items (5-6)</b>   | <b>(25.61)</b>            | <b>134.45</b>             | <b>66.18</b>              | <b>167.19</b>             | <b>203.87</b>             | <b>348.83</b>           |
| 8 Exceptional item  | -                         | -                         | -                         | -                         | -                         | -                       |
| <b>9 Profit/(Loss) from ordinary activities before tax (7-8)</b>  | <b>(25.61)</b>            | <b>134.45</b>             | <b>66.18</b>              | <b>167.19</b>             | <b>203.87</b>             | <b>348.83</b>           |
| 10 Tax Expense  | (8.10)                    | 49.44                     | 21.40                     | 61.42                     | 60.72                     | 104.69                  |
| <b>11 Net Profit/(Loss) from ordinary activities after tax (9-10)</b>                                   | <b>(17.51)</b>            | <b>85.01</b>              | <b>44.78</b>              | <b>105.77</b>             | <b>143.15</b>             | <b>244.14</b>           |
| 12 Extraordinary items<br>(net of tax expense)  | -                         | -                         | -                         | -                         | -                         | -                       |
| <b>13 Net Profit/(Loss) for the period (11-12)</b>  | <b>(17.51)</b>            | <b>85.01</b>              | <b>44.78</b>              | <b>105.77</b>             | <b>143.15</b>             | <b>244.14</b>           |
| 14 Paid-up equity share capital<br>(Face value of Rs.10/- each)   | 491.70                    | 491.70                    | 491.70                    | 491.70                    | 491.70                    | 491.70                  |
| 15 Reserves excluding revaluation reserve   | -                         | -                         | -                         | -                         | -                         | 1739.05                 |
| <b>16 Earnings per share (Rs.)</b>  |                           |                           |                           |                           |                           |                         |
| Basic   | (0.36)                    | 1.73                      | 0.91                      | 2.15                      | 2.91                      | 4.97                    |
| Diluted   | (0.36)                    | 1.73                      | 0.91                      | 2.15                      | 2.91                      | 4.97                    |
| <b>PART II</b>  |                           |                           |                           |                           |                           |                         |
| <b>A PARTICULARS OF SHAREHOLDING</b>  |                           |                           |                           |                           |                           |                         |
| 1 Public shareholding   |                           |                           |                           |                           |                           |                         |
| - Number of shares  | 2047033                   | 2047033                   | 2047033                   | 2047033                   | 2047033                   | 2047033                 |
| - Percentage of shareholding  | 41.63%                    | 41.63%                    | 41.63%                    | 41.63%                    | 41.63%                    | 41.63%                  |
| 2 Promoters and Promoter group shareholding   |                           |                           |                           |                           |                           |                         |
| a) Pledged / Encumbered   |                           |                           |                           |                           |                           |                         |
| - Number of Shares  | Nil                       | Nil                       | Nil                       | Nil                       | Nil                       | Nil                     |
| - Percentage of Shares<br>(as a % of the total shareholding of promoter and promoter group)             | -                         | -                         | -                         | -                         | -                         | -                       |
| - Percentage of Shares<br>(as a % of the total share capital of the Company)                            | -                         | -                         | -                         | -                         | -                         | -                       |
| b) Non - encumbered   |                           |                           |                           |                           |                           |                         |
| - Number of Shares  | 2869947                   | 2869947                   | 2869947                   | 2869947                   | 2869947                   | 2869947                 |
| - Percentage of Shares<br>(as a % of the total shareholding of promoter and promoter group)             | 100.00%                   | 100.00%                   | 100.00%                   | 100.00%                   | 100.00%                   | 100.00%                 |
| - Percentage of Shares<br>(as a % of the total share capital of the Company)                            | 58.37%                    | 58.37%                    | 58.37%                    | 58.37%                    | 58.37%                    | 58.37%                  |
| <b>B NUMBER OF INVESTOR COMPLAINTS</b>  |                           |                           |                           |                           |                           |                         |
| Pending at the beginning of the quarter   | Nil                       |                           |                           |                           |                           |                         |
| Received during the quarter   | 4                         |                           |                           |                           |                           |                         |
| Disposed of during the quarter  | 4                         |                           |                           |                           |                           |                         |
| Remaining unresolved at the end of the quarter  | Nil                       |                           |                           |                           |                           |                         |

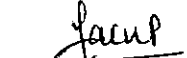
## Notes:

- The above unaudited financial results as reviewed by the Audit Committee were approved and taken on record by the Board of Directors in their meeting held on February 4, 2014.
- The Auditors of the Company have carried out the limited review of the above unaudited financial results in terms of clause 41 of the Listing Agreement.
- The entire operations of the Company relate to only one segment viz. 'Pharmaceuticals'.
- Previous year's figures have been regrouped, wherever necessary.



Place : Mumbai  
Date : February 4, 2014

By Order of the Board  
For Makers Laboratories Limited

  
Purnima Jain  
Whole Time Director

